

I have 11 designations and CIPS is the only one that makes me money on a constant basis!

A.,J. Bernard, CIPS
Connecticut

One of the reasons I am now the exclusive agent in 23 countries for an international company is my CIPS designation. CIPS agents throughout the world have linked or placed their property on my website.... I recommend CIPS to anyone who is interested in international sales!

Teri Sherrow, CIPS, GRI, e-Pro
Hawaii

I placed my name in the CIPS Directory as soon as I completed the Essentials course. This has gotten me leads that I never would have had if I did not put my name in the book.

Howard Richtmann, CIPS, GRI
Florida



Bringing the World
to your Local Market



Certified International Property Specialist

CIPS Designation is available here!

Investment & Financial Analysis (2 days) course

Sponsored by: Triangle International Council of REALTORS® (TICOR) & RRAR
Date: October 21 & 22, 2009
Location: Raleigh Regional Association of REALTORS®, 111 Realtors Way, Cary, NC 27513
Tuition: \$220 for TICOR members \$250 for non-members (**EARLY BIRD SAVINGS - \$50.00 Deposit by July 1, 2009 deadline**)
\$270 for TICOR members \$300 for non-members (AFTER DEADLINE)
No travel costs. Great networking opportunity!
Instructor: David Segrest, CIPS, CCIM, TRC (www.segrestrealty.com)
Payment: Please make your check payable to: TICOR, c/o RRAR, 111 Realtors Way, Cary, NC 27513. For credit card payment, please call Priscilla Erwin at RRAR @ 919-654-5400 or by email: priscillae@rrar.com

For more information or questions, please call Jimmy Daughtry, TICOR Education Committee Chair, at 919-414-6949 or email jimmy@jrdaughtryinc.com.

Earn more by expanding your market

A recent NAR study revealed that REALTORS® who earn the CIPS designation increase their business by at least 20%.

Tap into the lucrative, immigrant niche market in your area:

Immigrant have contributed to the explosion of household growth in the United States in recent years.

Take advantage of the growth of foreign investment in U.S. real estate:

Foreign investment in the United States has increased exponentially over the last few years, as investors capitalize on the stable U.S. real estate market.

"Investment & Financial Analysis" (2 days) course is best taken in a class/group setting. This course provides the tools needed to present investment information to international clients, learn how to measure investment performance, prepare financial projections and understand taxes, exchange rates and their impact.

Benefits of your CIPS Designation:

- Join an exclusive network of 1,500 CIPS members
- Connect with real estate professionals in 50+ countries
- Market yourself in "Who's Who in International Real Estate" both in print and on-line.
- Take advantage of customized research and international real estate information from NAR.
- Deliver real estate expertise to international communities in your local area.

Designation Requirements:

- Join the CIPS Network (in addition to membership to NAR).
- Attend and pass exams for all five CIPS courses
- Submit documentation on three closed international real estate transactions
- Earn 100 elective points of international experience.
- Submit your application with documentation and fees to NAR.
- Earn 100 elective points of international experiences.
- Submit your application with documentation and fees to NAR.

TICOR

Name _____
Company Name _____
Address _____
City _____ State _____ Zip/Postal Code _____
Country _____ Email _____
Phone _____ Fax _____

Make Check Payable to:

Charge \$ _____ to the following credit card: Visa MasterCard
 AMEX Discover

Credit Card Number _____

Expiration Date _____

Signature _____

Date _____

** Essentials of International Real Estate must be taken prior to the CIPS Institute Courses. An HP-10BII calculator is required for this investment & financial course.